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FOR IMMEDIATE RELEASE

Date: August 1, 2011

Stauss Joins SNBT as Commercial Loan Officer & Credit Analyst

Tim Stauss has joined The Stephenson National Bank & Trust (SNBT) as Commercial Loan Officer & Credit Analyst. He is responsible for meeting with commercial loan customers, analyzing, tracking, and maintaining financial information, performing cash flow analysis, and assisting in the packaging and performances of SBA loans.

Prior to joining SNBT Stauss was Assistant Principal, Interim Principal, and Business Finance instructor at Marinette High School. By joining SNBT, Stauss is making a transition from educator, back to banker. He has previous banking experience at SNBT where he assisted with consumer and mortgage lending. At other regional financial institutions he was responsible for organizing marketing and sales and was a branch manager.

“We are extremely pleased to add Tim to our staff of experienced business lenders. With his background in banking and in education, he will fit right into the mentality here at SNBT,” said Dan Peterson, SNBT Executive Vice President. “Our approach is about more than just funding a loan – it means partnering with a business customer throughout different phases of their development and counseling them on various aspects of business financing.”

Stauss earned two Bachelor’s Degrees from Northern Michigan University, in Marquette, Mich. The first degree is in Business Administration, the other is in Secondary Business Education. In addition, he is a three-time state award winning advisor for the “Economics Wisconsin” stock market simulation competition.

“SNBT’s award winning track record speaks for itself,” said Stauss. “I did the research – they have won multiple, very prestigious, lender awards based on their commitment to customers. That’s important to me, both as a lender and a member of this community. I really value the win/win partnership they create with customers.”

His community service includes membership in the M&M Area Chamber of Commerce, past member of M&M Youth Scholarship Committee, Chairperson of the



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100th M&M Game, and former volunteer for Marinette Youth Baseball, Inc. He and his wife Connie live in Porterfield and they have three grown children.

SNBT's commercial lending experts have a proven track record of Small Business Administration (SBA) loans, including the time-saving Low Documentation program, 504 fixed asset loans, and traditional SBA 7A term loans. As a community bank, SNBT makes all of its commercial loan decisions locally which means a potential business-owner will meet face to face with the people approving their loan.

Throughout the years, SNBT has received local, regional, state, and national accolades for small business lending. Most notable are the acknowledgements from Entrepreneur Magazine and SBA where SNBT was described as: "Best Bank for Entrepreneurs in the State of Wisconsin," "one of the best banks in the nation for small business," and "a Top Wisconsin Small Business Lender."

The Stephenson National Bank & Trust is a 136-year old independent community bank with assets of \$281 million and Trust and Investment Management assets in excess of one-third of a billion dollars. Offices are located in Marinette and Oconto, Wis. and Menominee, Mich. For more information about The Stephenson National Bank & Trust visit www.snbt.com.

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