



May 10, 2022

UNIVERSAL BANKER POSITION AVAILABLE – OCONTO LOCATION

FULL TIME CAREER OPPORTUNITY: Stephenson National Bank & Trust, the premier provider of trusted financial solutions has an exciting opportunity to join our team as a Universal Banking II. The successful candidate will work closely with our customers in a consultative manner to identify individual customer needs and solve for those needs with the appropriate solutions. This is a universal position which will provide the candidate a diverse set of responsibilities daily, providing customer support where they are needed most.

SUMMARY:

In addition to successful ongoing application of UB I role accountabilities, support and under general supervision perform the functions of advising, opening, and servicing deposit account customers and processing transactions according to established policies, procedures, and standards of performance. Establish and maintain trusted relationships with new and existing customers. Provide quality and efficient service to customers who prefer one-on-one interaction with the bank whether in person, virtual, or over the phone. With thorough product knowledge and full utilization of Salesforce (SF) in all daily workflows, identify the customer's financial and referral needs and effectively advise and/or recommend the best options to satisfy those needs. Support the bank by reinforcing core values and achieving departmental goals consistent with the strategic plan. Maintains a flexible schedule based on departmental and office needs.

MAJOR ACCOUNTABILITIES:

1. Customer Relationship and Sales Development
2. Retail Department Operations
3. Transaction Processing
4. Compliance
5. Strategic Goals
6. Other duties as assigned.

QUALIFICATIONS: High school education or equivalent. Post high school technical training or continuing education is desired. Excellent communication skills. Excellent interpersonal skills using tact and professionalism. Applies sales and service management techniques to achieve bank goals and objectives.

APPLICATION PROCESS:

Apply in person at 1820 Hall Ave, Marinette, WI 54143, at any of our locations, or online at www.snbt.com/Careers. Resumes may be sent to employment@snbt.com.

Equal Opportunity Employer

www.snbt.com • bank@snbt.com • 715-732-1732 • 800-924-1732

1820 Hall Avenue, Marinette, WI 54143 • 1111 Tenth St, Menominee, MI 49858 • 101 Bralick Way, Oconto, WI 54153
290 Main Street, Wausaukee, WI 54177 • 606 Henriette Ave, Crivitz, WI 54114 • N18630 Hwy 141, Pembine, WI 54156
Marquette Trust & Investment Services 115 S. Lakeshore Blvd Ste D, Marquette, MI 49855 | 906-273-1501
Green Bay Commercial Loan Services Office 2301 Holmgren Way Ste 2, Green Bay, WI 54304 | 920-606-8032